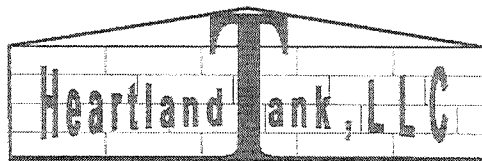


Corporate/Fabrication Office  
6750 East Coleman Road  
Ponca City, OK 74604  
580.762.0368  
Fax: 580.762.8368



www.heartlandtankservices.com

Sales Division Office  
PO Box 3668  
Englewood, CO 80155  
800.774.3230  
Fax: 800.303.7201

## PROPOSAL

GrowMark, Inc.  
1701 Towanda Ave  
Bloomington, IL 61702

October 19, 2021  
Proposal #HT-21-Q5358  
Site: Darlington, WI

Attn: Mr. Kurt Goebel, P.E.

We sincerely appreciate the opportunity to submit this proposal for your consideration according to the following specifications, terms, pricing, and delivery.

### **ITEM I: ONE (1) 47' DIAMETER X 40' HIGH NEW FIELD ERECTED WELDED STEEL TANK**

One (1) 47' diameter x 40' high 519,120 gallon field erected tank to meet API 650 Specifications, radiograph to be performed by a third party qualified company; (***Heartland Tank, LLC insures that tank will be x-ray inspected in accordance with Section 8 of API 650 Specifications, 12<sup>th</sup> edition***) X-ray costs at customer expense, butt welded shell, welded steel tanks constructed with all U.S.A. Mill Flat Plate material, each completed as follows for 1.44 specific gravity nitrogen solution:

1. Tank bottom is ¼" A-36 – 8' wide mil flat domestic material.
2. First shell course is 5/16" A-36 – 8' high mil flat domestic material.
3. Second, third, fourth and fifth shell courses are ¼" A-36 – 8' high mil flat domestic material.
4. Top rolled angle material is 3" x 3" x 3/8".
5. Rafter lugs are 3" x 3" x ¼" x 10" A-36 material.
6. Roof structure is 8" A-36 I-beam material.
7. Roof material is 3/16" A-36 – 8' wide mil flat domestic material.
8. One (1) 30" diameter hinged shell man-way with re-pad.
9. One (1) 20" diameter roof man-way.
10. Top dollar plate is 4' diameter x ½" A-36 material.
11. Bottom dollar plate is 3' diameter x 1" A-36 material.
12. One (1) center support column, 10" pipe sch. 40 material.
13. One (1) 24" diameter x 12" deep floor sump.
14. One (1) spiral access stairway with landing, safety railing.
15. Nozzles to include:
  - 1 – 6" sch. 80 pipe, flanged with re-pad for inlet.
  - 1 – 6" sch. 80 pipe, flanged with re-pad for suction.
  - 1 – 4" sch. 80 pipe, flanged with re-pad and 4" SS sparge line 5'-0" long with seven (7) 1 ½" educators.
  - 1 – 10" mushroom roof vent with bird screen.
16. One (1) Varec 6700 Series gauge board with SS float system for 40' high tank, installed.
17. Necessary internal flanges, 1" 3000# leak monitor port, three (3) structural steel valve containment boxes, one (1) 4' x 5' roof machine hatch with handrail to accommodate a Heartland Tank Services, Inc. internal containment liner system.

**PRICE FOB JOBSITE, ERECTED ON CUSTOMERS GRADE .....\$ 265,340.00\***

**ITEM II – GRADE BAND MATERIALS FOR ONE (1) 47' DIA. TANK (INSTALLED)**

Provide grade band material for one (1) 51' diameter tank foundation and includes each of the following:

1. Provide and install grade band cement block base.
2. Provide and install grade band materials.
3. Install and compact customer provided backfill material.

**PRICE FOB JOBSITE, MATERIAL & LABOR & SUPPLIES .....\$ 10,700.00\***

**OPTION I: One (1) stairway lockable gate .....\$ 1,250.00\***

**OPTION II: Stainless-Steel Appurtenances .....\$ 4,140.00\***

**OPTION III: 360° Cone Roof Safety Handrailing .....\$ 8,600.00\***

\* Pricing quoted is exclusive of any sales or use taxes. Owner is responsible for payment of sales and/or use taxes charged on final invoice as required by state and local jurisdictions. General agriculture tax exemption certificates do not apply to field erected API 650 tank construction projects, because the tank becomes a part of real property, i.e., it is attached to the land. To be exempt from paying sales and/or use taxes for this construction project, the Buyer must supply Seller with a letter confirming the tax-exempt status of the project from the state tax entity where the tank will be built within ten (10) days of signing this proposal. Should this Proposal result in an order, the final invoice will provide a breakdown between material and labor costs.

**DELIVERY:** Fabricated Material: Approximately 8 weeks at PRESENT TIME  
Erection: One (1) 47' x 40'; Approximately 5 weeks, WEATHER PERMITTING.  
Current Crew availability is Winter 2021 – Spring 2022 dependent upon site weather conditions.

**PROPOSAL VALIDITY: ONE (1) DAY: PRICE QUOTED IS BASED UPON TODAY'S STEEL PRICES. CURRENT PRICE IS SUBJECT TO SCRAP SURCHARGES AND ADDITIONAL PRICE ESCALATION FROM STEEL MILLS AND IS FURTHER SUBJECT TO STEEL AVAILABILITY. THIS PROPOSAL IS BASED UPON STEEL PRICES OF \$114.00 PER HUNDRED WEIGHT FOR PLATE MATERIAL. THIS TANK WEIGHS 112,493 POUNDS.**

**TERMS AND CONDITIONS**

**TERMS:** 55% Net upon execution of order to purchase steel.  
15% Net upon delivery of steel to jobsite when crew arrives.  
10% Net upon completion of tank tub.  
10% Net upon completion of tank shell.  
10% Net upon completion of tank.

**BUYER AGREES:**

1. To furnish and maintain access to the tank(s) to work in and around.
2. To obtain all permits, fees, licenses, etc. or any permission necessary for Heartland Tank, LLC to perform the tank erection.
3. To provide 440 3-phase, 200-amp electrical power in close proximity to tank(s) or a maximum of 100 feet.
4. To pay all sales, consumer, use or similar taxes as is required by law.
5. That any tank foundation / grade work by Heartland Tank, LLC required to begin tank erection will be charged at a rate of \$65.00 per man hour.
6. Hydro-testing is the responsibility of the purchaser or can be done on a time and material basis.
7. Heartland Tank, LLC will be using open shop field labor for this project. Should there be other contractors on site using union labor, we must require that Heartland Tank, LLC be provided a secure work site and any cost associated with providing such site conditions is the responsibility of the Purchaser.
8. To supply required Stainless Steel Gate Valves and bolting hardware. To be installed by tank liner crew.

**SELLER AGREES:**

Heartland Tank, LLC guarantees workmanship and furnished material only for a period of one (1) year after completion of the tank(s). The said guarantee to cover replacement or repair of defective workmanship and furnished materials only and does not cover any other loss either expressed or implied.

*Brian Hasselbring*

**BRIAN HASSELBRING**

**Midwest Sales – Project Manager**

**PROPOSAL ACCEPTANCE**

The above proposal, terms and conditions are satisfactory and are hereby accepted. Heartland Tank, LLC is authorized to perform the work as specified. Payment will be made as outlined above.

Date: 11/19/2021

Item II: Grade Band Option: Yes X No     

Option I: Safety Gate: Yes X No     

Option II: Stainless-Steel Appurtenances: Yes      No X

Option III: 360° Cone Roof Safety Handrailing: Yes      No X

Is this project location within a City Limits: Yes/Name of City                                      No X

**GROWMARK, INC.**

*Joel Zelenka* 11/19/2021  
Signature

Operations Mgr  
Title